







Agenda

- Rate Hearing Overview
- Rate Study Process
- Electric Utility Rate Study
 - Revenue and Revenue Requirements
 - Cost of Service
 - Rate Design





Overview of Rate Hearing

- The BPU is requesting two base rate increases:
 - 2.5% effective July 1, 2023
 - 2.5% effective July 1, 2024
- Additional changes to the Rate Manual:
 - Creation of an ERC Reserve Fund to be gradually funded over the next five years to 120 days of fuel and purchased power expense
 - Creation of a Green Rider for customers that want to procure energy with renewable attributes



Key Drivers for Proposed Rate Increases

- Meeting key financial policy metrics:
 - Target 1: Cash operating reserves of 120 days of operating expenses
 - Target 2: Maintaining net revenue of at least 160% of annual debt service payments, excluding PILOT revenue
- Increasing the amount of fixed purchased power capacity payments recovered in base rates from \$2.6 to \$4.6 million:
 - The increased recovery in base rates is offset by a \$2 million decrease in purchased power costs recovered in the ERC and has a net zero impact on customer's total bills.
- Large inflationary increases to operating expenses in last few years



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Rate Study Process



Rate Study Overview



Economic Modeling/Rate Model Customization



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Key Outcomes of the Electric Study

- Meet cash revenue requirements of the utility
- Increase operating reserves to meet updated financial target of 120 days of O&M expenses
- Adjust customer class revenue targets based on the results of the cost of service study
- Design rates to equitably recover class revenue targets while meeting the additional goals of the BPU, such as recovery of more fixed costs in fixed charges



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Step 1 – Financial Planning

Electric Load Forecast



- Weather normalized load forecast is developed by BPU
- Long term forecasted sales growth rate is almost stagnant at 0.1% year over year



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Electric Revenue Under Existing Rates



- Revenue calculated using existing BPU rates
- Fuel and Purchased Power costs and revenue developed from the Production Cost Model used to establish the ERC



Electric Operation & Maintenance Expense

		Operation a	nd Maintenance	Forecast		
In any one from	Description	2023	2024	2025	2026	2027
Increase from	Non-ERC Capacity Purchases	\$4,642,931	\$4,642,931	\$4,642,931	\$4,642,931	\$4,642,931
current \$2.6	Production	\$40,065,184	\$36,785,112	\$37,319,914	\$37,866,458	\$38,437,508
million	Transmission	\$4,480,554	\$4,543,959	\$4,610,958	\$4,681,392	\$4,755,314
recovered in	Distribution	\$30,822,838	\$31,227,187	\$31,641,417	\$32,072,522	\$32,524,876
base rates	Customer Accounts	\$3,514,947	\$3,559,077	\$3,606,481	\$3,661,012	\$3,718,752
	Sales	\$54,825	\$54,825	\$54,825	\$54,825	\$54,825
	Administrative and General	\$27,136,471	\$27,241,958	\$27,350,399	\$27,458,238	\$27,569,019
	Less Non-cash GASB 68 Item	(\$840,500)	(\$840 <i>,</i> 500)	(\$840,500)	(\$840,500)	(\$840,500)
	Total O&M Expense	\$109,877,250	\$107,214,549	\$108,386,425	\$109,596,878	\$110,862,725

Operations & Maintenance Escalation Rates												
Description	2024	2025	2026	2027								
Personnel Costs	2.50%	2.50%	2.50%	2.50%								
Services	2.00%	2.00%	2.00%	2.00%								
Material and Supplies	2.00%	2.00%	2.00%	2.00%								
Other Operating Expenses	1.00%	1.00%	0.00%	0.00%								
Employee Healthcare/Medical	5.00%	5.00%	5.00%	5.00%								
Retiree Healthcare/Medical	2.00%	2.00%	2.00%	2.00%								



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Capital Improvement Plan (CIP)

Capital Improvement Plan													
CIP by Function		2023		2024		2025		2026		2027			
Production	\$	8,440,000	\$	6,743,000	\$	8,770,000	\$	8,545,000	\$	8,545,000			
Transmission	\$	2,444,640	\$	6,996,530	\$	250,000	\$	1,750,000	\$	9,250,000			
Distribution	\$	19,326,000	\$	25,725,031	\$	28,825,031	\$	23,251,000	\$	13,751,000			
Support Services	\$	955,000	\$	1,605,000	\$	1,605,000	\$	1,605,000	\$	1,595,000			
General/Common	\$	4,161,440	\$	4,040,640	\$	3,400,640	\$	2,892,640	\$	3,113,200			
Total CIP	\$	35,327,080	\$	45,110,201	\$	42,850,671	\$	38,043,640	\$	36,254,200			

- Based on current BPU plan from the 2023 budget
- The electric utility is responsible for 80% of general and common capital projects



CIP Financing

	Capital Improvement Plan Financing													
Description	2023	2024	2025	2026	2027									
Beginning Fund Balance	1,500,000	40,000,000	20,000,000	-	-									
Sources of Funds	-	-	-	-	-									
Cash Funded Capital Projects	23,827,080	23,110,201	22,850,671	38,043,640	36,254,200									
Environmental Bond Proceeds at Par	-	-	-	-	-									
Capital Bond Proceeds at Par	50,505,000	-	-	-	-									
EDA Grant	-	2,000,000	-	-	-									
Total Sources	74,332,080	25,110,201	22,850,671	38,043,640	36,254,200									
Uses of Funds	-	-	-	-	-									
Capital Improvements	35,327,080	45,110,201	42,850,671	38,043,640	36,254,200									
Capitalized Interest Payment	-	-	-	-	-									
Debt Issuance Expense	505,000	-	-	-	-									
Total Uses	35,832,080	45,110,201	42,850,671	38,043,640	36,254,200									
Ending CIP Fund Balance	40,000,000	20,000,000	-	-	-									

- \$50 million Capital Bond to be issued in 2023 as a result of this study
- Cash financing for the remainder of the CIP



Financial Metrics Under Existing Rates

Financial Metrics Under Existing Rates													
Description		2022		2023		2024	2025			2026		2027	
Revenue Surplus / (Deficiency) Under Existing Rates	\$	12,930,453	\$	786,157	\$	(835,770)	\$ (1,075,671)		\$ (12,937,820)		\$	(11,855,808)	
Operating Cash Balance													
Beg Balance	\$	25,619,100	\$	38,549,553	\$	39,335,710	\$	38,499,941	\$	37,424,270	\$	24,486,449	
Annual Cash Flow	\$	12,930,453	\$	786,157	\$	(835,770)	\$	(1,075,671)	\$	(12,937,820)	\$	(11,855,808)	
End Balance	\$	38,549,553	\$	39,335,710	\$	38,499,941	\$	37,424,270	\$	24,486,449	\$	12,630,642	
Days of O&M Reserved		82		74		76		72		47		24	
Target Minimum Days Cash		90		120		120		120		120		120	
Annual Debt Service Coverage without PILOT Revenu	е												
Total System Achieved (Total Debt)		1.85		1.61		1.48		1.47		1.54		1.53	
Target Minimum Coverage		1.60		1.60		1.60		1.60		1.60			

- Existing base rate revenues are not sufficient beginning in 2024 and continue to erode throughout the study period
- Days of O&M reserved and debt service coverage are both below minimum targets starting in 2024



Recommended Rate Changes

Description	2023	2024
Recommended Base Rate Increase	2.5%	2.5%
Date of Increase	July 1, 2023	July 1, 2024

- Transfer ~\$2.0 million from ERC to base rates for Non-ERC Capacity Purchases
- Establish a separate ERC Reserve Fund to maintain a 120 days of cash reserves linked to fuel and purchased power costs recovered through the ERC
 - Gradually build to target reserve of ~\$27 million
 - Additional \$1.5 million per quarter in ERC through 2027
 - If not recovered through ERC, base rates would need to increase to generate an additional \$27 million



Financial Metrics Under Proposed Rates

Financial Metrics Under Proposed Rates													
Description		2022		2023		2024		2025		2026		2027	
Revenue Surplus / (Deficiency) Under Proposed Rates	ficiency) Under Proposed Rates \$ 12,930,453 \$ 5,612,982 \$ 10,755,597					\$	12,422,116	\$	783,171	\$	2,134,842		
Operating Cash Balance													
Beg Balance	\$ 25	5,619,100	\$	38,549,553	\$	44,162,535	\$	54,918,133	\$	67,340,249	\$	68,123,420	
Annual Cash Flow	\$ 12	2,930,453	\$	5,612,982	\$	10,755,597	\$	12,422,116	\$	783,171	\$	2,134,842	
End Balance	\$ 38	8,549,553	\$	44,162,535	\$	54,918,133	\$	67,340,249	\$	68,123,420	\$	70,258,262	
Days of O&M Reserved		82		84		108		130		130		132	
Target Minimum Days Cash		90		120		120		120		120		120	
Annual Debt Service Coverage without PILOT Revenue													
Total System Achieved (Total Debt)		1.92		1.75		1.75		1.78		1.86		1.85	
Target Minimum Coverage		1.60		1.60		1.60		1.60		1.60		1.60	

• The 2.5% proposed rate adjustments in both 2023 and 2024 as well as the \$50 million bond issuance in 2023 help BPU reach their financial metric targets by 2025



×	×	×	×	×	×	×
×	×	×	×	×	×	×
×	×	×	×	×	×	×
×	×	×	×	×	×	×
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Step 2 – Cost of Service

Cost of Service Basics

• Step 1: Cost of Service/Net Revenue Requirements are functionalized by:

- Production
- Transmission
- Distribution
- Customer
- Direct
- Further classified by:
 - Energy
 - Demand
 - Customer
 - Direct



Cost of Service Basics (cont.)

- Step 2 Develop units of service for each rate class as a basis to allocate functionalized costs to each class
 - Basis for units of service include:
 - Energy (kWh) sales adjusted for losses
 - Average and Excess Demand
 - Coincident and Non-coincident peak (kW)
 - Weighted number of customers, meters, services, etc.
 - Revenue
- Step 3 Calculate unbundled cost of service for each rate class and summarize for indicated cost of service adjustments
- Step 4 Calculate unit costs for each rate class to provide guidance for Rate Design



Cost of Service Study Results

		Total System	F	Residential	Sn	nall General Service	Ge	Medium neral Service	La	arge General Service	L	Large Power Service		USD 500	Ρ	Private Area Lighting		кск	BPU Interdepartmental	
Cost of Service Summary																				
Revenue Requirement Revenue from Current Rates	\$ \$	151,326,325 147,635,439	\$ \$	57,714,955 53,092,238	\$ \$	15,766,386 17,308,307	\$ \$	30,367,093 31,960,311	\$ \$	10,718,146 11,559,431	\$ \$	26,614,713 27,320,996	\$ \$	4,285,166 4,295,902	\$ \$	1,616,531 1,596,941	\$ \$	2,686,724	\$ \$	1,556,611 501,312
Class Deficiency	\$	3,690,886	\$	4,622,717	\$	(1,541,922)	\$	(1,593,218)	\$	(841,285)	\$	(706,283)	\$	(10,736)	\$	19,590	\$	2,686,724	\$	1,055,299
Adjustment for KCK and BPU Deficiency Adjusted Class Cost of Service Indicated % Adjustment	\$ \$	- 151,326,325 2.50%	\$ \$	1,468,359 59,183,315 11.47%	\$ \$	401,122 16,167,507 - 6.59%	\$ \$	772,587 31,139,680 -2.57%	\$ \$	272,687 10,990,832 - 4.92%	\$ \$	677,120 27,291,833 - 0.11%	\$ \$	109,021 4,394,188 2.29%	\$ \$	41,127 1,657,658 3.80%	\$ \$	(2,686,724) -	\$ \$	(1,055,299) 501,312
Energy Sales (kWh)	2,	222,687,617		583,000,000		190,000,000		474,000,000		202,000,000		640,000,000		59,000,000		7,713,967		40,021,402		26,952,248
Rev. Requirement - \$/kWh	\$	0.0681	\$	0.1015	\$	0.0851	\$	0.0657	\$	0.0544	\$	0.0426	\$	0.0745	\$	0.2149	\$	-	\$	0.0186
Rev. from Current Rates	<u>\$</u>	0.0664	\$	0.0911	<u>\$</u>	0.0911	\$	0.0674	\$ 	0.0572	\$ 	0.0427	\$	0.0728	<u>\$</u>	0.2070	<u></u>	-	\$	0.0186
Difference	Ş	0.0017	Ş	0.0104	Ş	(0.0060)	Ş	(0.0017)	Ş	(0.0028)	Ş	(0.0000)	Ş	0.0017	Ş	0.0079	Ş	-	Ş	-
indicated Adjustment		2.50%		11.47%		-6.59%		-2.57%		-4.92%		-0.11%		2.29%		3.80%		0.00%		0.00%



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Step 3 – Rate Design

Proposed Base Rate Increases by Class

Base Rate Summary						
Class	2023	2024				
Residential	3.75%	3.75%				
Small General Service	1.75%	1.73%				
Medium General Service	1.75%	1.73%				
Large General Service	1.75%	1.73%				
Large Power Service	1.75%	1.73%				
USD 500	2.50%	2.50%				
Private Area Lighting	2.50%	2.50%				
BPU Interdepartmental	2.50%	2.50%				

 Based on the COS results, the Residential class has a higher than system average increase, while the commercial classes have a lower than system average increase. Lighting, USD 500, and Interdepartmental all receive the system average increase



Cost Causation Principles in Rate Design

Customer	 Costs that vary based on the number of customers on system Billing, meter reading, onsite distribution facilities, and some distribution field equipment
Demand	 Cost caused by peak loads on system Non-variable generation, transmission, non-customer distribution
Energy	 Costs that vary with the number of kWh produced or consumed Fuel, variable generation costs, variable transmission charges
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Electric Rate Design Guidelines

- Make directional changes that reflect Cost of Service results while maintaining reasonable adjustments relative to other classes
- Capped the maximum increase for any class at 150% of the system average
- Work towards recovering more fixed costs through fixed charges to improve revenue stability and reflect cost causation principles



Key Changes to Electric Rate Design

- Merging of the standard Residential and Residential Electric Heating classes into one consolidated Residential class
- Modifying the ERC Rider to allow for additional recovery over costs to build and maintain an ERC reserve fund
- Creation of a Green Rider for customers that want to procure energy with renewable attributes



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Summary and Conclusions

Summary and Conclusions

Why are these rate adjustments recommended?

- BPU costs have increased since the last rate increase in 2018 due to large inflationary pressures.
- BPU cash reserves are below the recommended level and need to be funded to meet the financial target of 120 days of operating expenses.
- Rate adjustments are needed to maintain safe and reliable service while also allowing BPU to invest in growth and replace aging infrastructure in the changing electric industry.



